

Introducing Fortrea

June 2023



Cautionary Statement

Forward-Looking Statements Disclosure. Certain information in this presentation contains "forward-looking" statements. Forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategies. These statements often include words such as "believe", "expect", "anticipate", "esek", "will", "may" or the negative thereof or variations thereon or similar expressions that are predictions of or indicate future events or trends. These statements are based on certain assumptions that we have made in light of our experience in the industry as well as our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate in these circumstances. As you read and consider this presentation, you should understand that these statements are not quarantees of performance or results and that actual future results may vary materially. They involve risks, uncertainties and assumptions. Many factors could affect our actual financial results and could cause actual results to differ materially from those expressed in the forward-looking statements, including if we do not realize some or all of the benefits expected to result from the spinoff, or if such benefits are delayed; our ongoing businesses may be adversely affected and subject to certain risks and consequences as a result of pursuing the spinoff; our ability to successfully complete the spinoff on a tax-free basis, within the expected time frame or at all; the ability of Laboratory Corporation of America Holdings ("Labcorp") to change the terms of the spinoff and the relation transactions and agreements, prior to completion of the spinoff, in ways that may be unfavorable to us; our accounting, enterprise resource planning, and other management systems and resources may not be adequately prepared to meet the financial reporting and other requirements to which we will be subject following the spinoff; after the distribution, certain members of management, directors, and stockholders will hold stock in both Labcorp and us, and as a result may face actual, perceived, or potential conflicts of interest; certain contracts that will need to be assigned from Labcorp or its affiliates to us in connection with the separation require the consent of the counterparty to such an assignment, and failure to obtain these consents could increase our expenses or otherwise reduce our profitability: the impact of the rebranding of our business; our ability to successfully implement our business strategies and execute our long-term value creation strategy; risks and expenses associated with our international operations and currency fluctuations; our customer or therapeutic area concentrations; our ability to generate a large number of net new business awards, or if net new business awards are delayed, terminated, reduced in scope, or fail to go to contract; customers may have insufficient funding to complete a clinical trial and pay our outstanding accounts receivable and unbilled services causing increased days sales outstanding or invoice write-offs; our backlog might not be indicative of our future revenues, and we might not realize all of the anticipated future revenue reflected in our backlog; our ability to attract suitable principal investigators and recruit and enroll patients for clinical trials; our ability to attract and qualified personnel, including key management personnel; our dependence on third parties to provide services critical to our business and comply with applicable laws and regulations; our ability to effectively manage our arowth strategy; our relationships with existing or potential customers who are in competition with each other; our access to data; our ability to comply with the evolving government and industry regulation and practices; our ability to comply with national, state, local or international environmental, health and safety laws and regulations; failure to comply with privacy and security, anti-corruption and trade sanction laws and regulations; our ability to comply with federal, state, and foreign healthcare laws; failures in our IT systems or delays or failures in the development and implementation of updates or enhancements to those systems; hardware and software failures, delays in the operation of computer and communications systems, failure to implement new systems or systems or systems, and cybersecurity breaches; failure to maintain the security of customer-related information or compliance with security requirements, and unauthorized access to our or our customers' data; failures of our internally developed and licensed technology systems to manage various aspects of clinical trials, including errors in design, programming, or validation; our ability to keep pace with rapid technological changes could make our services less competitive or obsolete; our ability to comply with the contractual requirements of our gareements with customers or third party service providers; liability arising from errors or omissions in the performance of contract research services or other contractual grangements; the outcome of any legal or regulatory proceedings to which we are, or may become, a party; failure to obtain, maintain, and enforce intellectual property rights for protection of our licensed products and services and defend against challenges to those rights; changes in tax laws and regulations or changes in their interpretation; if we underprice our contracts, overrun our cost estimates, or fail to receive approval for, or experience delays in documentation of change orders; limitations and restrictions in the agreements to be entered into governing our indebtedness; our ability to maintain our anticipated credit rating and to access debt markets; business interruption, receivables impairment, delays in cash collection impacting days sales outstanding, supply chain disruptions, increases in operating costs, or other impacts on the business due to natural disasters, including adverse weather, fires and earthquakes; power shortages and outages; geopolitical events, such as terrorism, war, political unrest, including the ongoing conflict between Russia and Ukraine, or other conflicts; criminal activities; public health crises, such as COVID-19 and disease epidemics and pandemics; increased costs, and other adverse effects on our operations due to work stoppages, general labor unrest or failure to comply with labor or employment laws; other disruptions or events outside of our control: our increasing focus on environmental, social, governance, and other sustainability matters; and other factors described in the registration statement on Form 10 that we filed with the U.S. Securities and Exchange Commission (the "SEC"), including any updates or amendments thereof, and from time to time in any other documents that we file with the SEC.

In light of these risks, uncertainties and assumptions, the forward-looking statements contained in this presentation might not prove to be accurate and you should not place undue reliance upon them. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the foregoing cautionary statements. All such statements speak only as of the date made, and we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures. This presentation contains discussions of Adjusted EBITDA, Adjusted EBITDA Margin, Standalone Adjusted EBITDA, Pro Forma Net Debt, Pro Forma Total Debt Leverage Ratio and Pro Forma Net Debt Leverage Ratio, which are non-GAAP financial measures. This supplemental information should not be considered in isolation or as a substitute for the GAAP measurements. Because not all companies use identical calculations, our presentation of these non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. Additional information regarding (i) Adjusted EBITDA, Adjusted EBITDA margin and Standalone Adjusted EBITDA is included in the section of this presentation entitled "Appendix" and (ii) Pro Forma Net Debt, Pro Forma Total Debt Leverage Ratio and Pro Forma Net Debt Leverage Ratio is included in the section of this presentation entitled "Capital Structure & Capital Allocation."



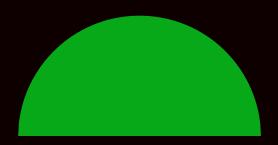
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 - 4. Commercial Overview
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Appendix



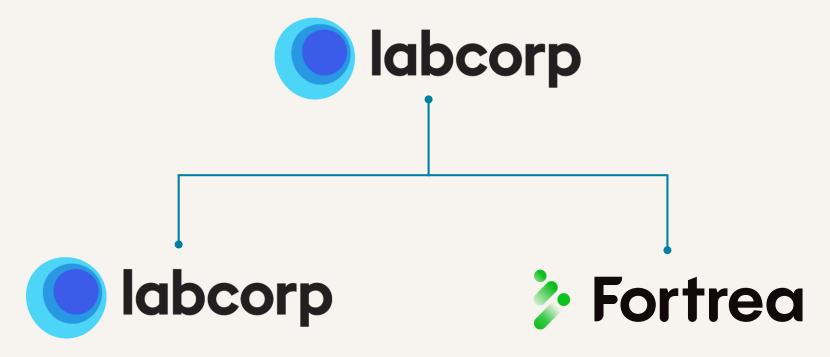
Introduction







Creating Two Leading Global Enterprises



A global market leader providing innovative and advanced laboratory-focused services





Compelling Shareholder Value Creation Opportunity



Greater strategic flexibility and operational focus to pursue specific market opportunities and better meet customer needs



Ability to implement focused capital allocation strategies to drive innovation and growth



A more targeted investment opportunity for different investor bases



Labcorp: A Strong Growth Platform With a Compelling Value Proposition



A global market leader providing innovative and advanced laboratory-focused services



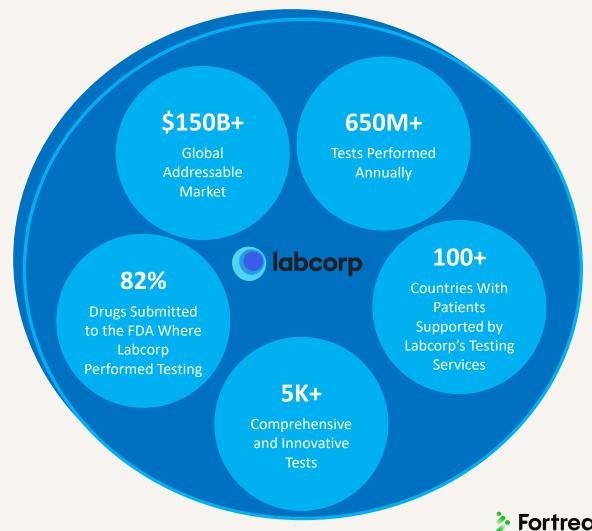
Global capabilities spanning routine and esoteric labs, central labs and early development research labs



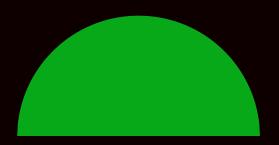
Deep scientific expertise, vast health data and insights and an advanced global laboratory network



Committed to disciplined capital allocation strategy and maintaining investment grade credit rating



Fortrea Overview





Our Mission

Delivering solutions that bring lifechanging medicines to patients faster
and create lasting value for all our
stakeholders



Key Investment Highlights

1 Decades of experience and history as a leader in the attractive global research market

2 Large, global and diversified customer base with long-term relationships



3 Select investments in differentiation on top of comprehensive service offerings

4 Multi-faceted growth and margin improvement strategy will drive shareholder value

5 Attractive financial profile with a history of revenue growth and margin expansion

6 Leading management team with extensive CRO industry experience and leadership skills



Large Addressable Market with Long-Term Durable Growth

Projected Pharma R&D Spend¹ Over Time (\$ in bn)



Market Opportunity 3-5% near term CRO market growth² CRO market growth² Pharma & Biotech Clinical Development Spend

~\$100bn+

Current Fortrea Total Addressable Market Size ~\$35bn+

Sector Tailwinds

Growing pharmaceutical and biotechnology R&D spend

More complex / sophisticated clinical trials with more touchpoints

Increasing need to be in the right geographies for patient recruitment and commercialization

Expanding scope of novel therapeutic platforms and approaches

Source: Wall Street Research, Global Market for Contract Research Organization Services, January 2022, BCC Publishing Staff Report. Pharma & Biotech Clinical Development Spend Estimated at \$100bn in 2022 in Simoens S and Huys I (2021) R&D Costs of New Medicines: A Landscape Analysis: Front. Med. 8:760762. doi: 10.3389/fmed.2021.760762 and 2022 Pharma R&D Spend. Evaluate Ltd. Statista Total Global Pharmaceutical R&D Spend 2014-2028 as of August 2022.

¹ Total Pharma R&D Spend includes worldwide preclinical and clinical (insourced and outsourced).² Peer announced near term guidance, Wall Street Research and Labcorp analysis. ³ CRO Outsourcing rate is the U.S. rate from 2020A-2026E per Wall Street Research.

Fortrea at a Glance



A leading global Contract Research Organization (CRO)



Comprehensive phase I through IV biopharmaceutical product and medical device services









Trusted partner with some very long-term relationships









Over 5,000 trials supported in the past five years

'22A '22A Revenue Adj. EBITDA

Revenue CAGR

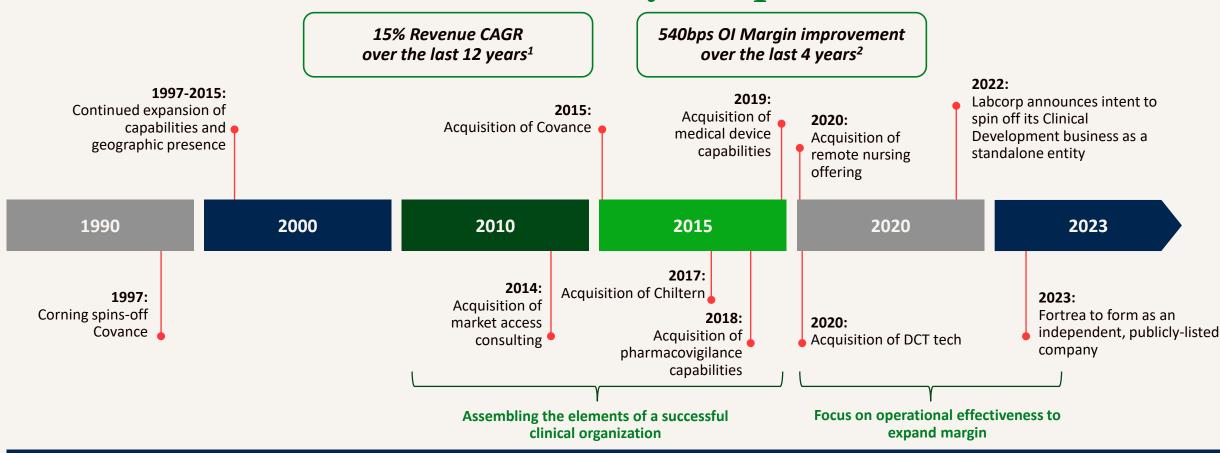
Fortrea combines decades of domain expertise with nimbleness to meet the needs of large and small customers

Source: Internal Company Data.

Note: Data reflects in-progress Clinical Development trials running between Jan. 2017 – Dec. 2021. It includes experience for standalone, full service clinical trial management and functional service provision experiences for phases I-IV.



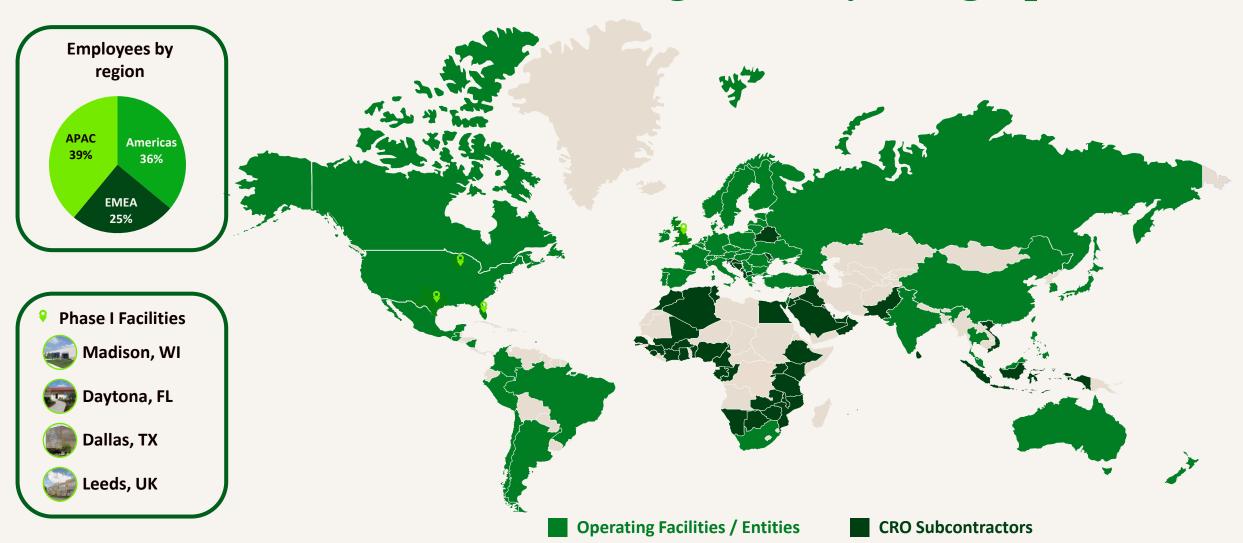
Fortrea Has Been Built Through Decades of Experience and Fueled By Purpose



Fortrea will benefit from the history of innovation, operational focus and investments that have guided its story



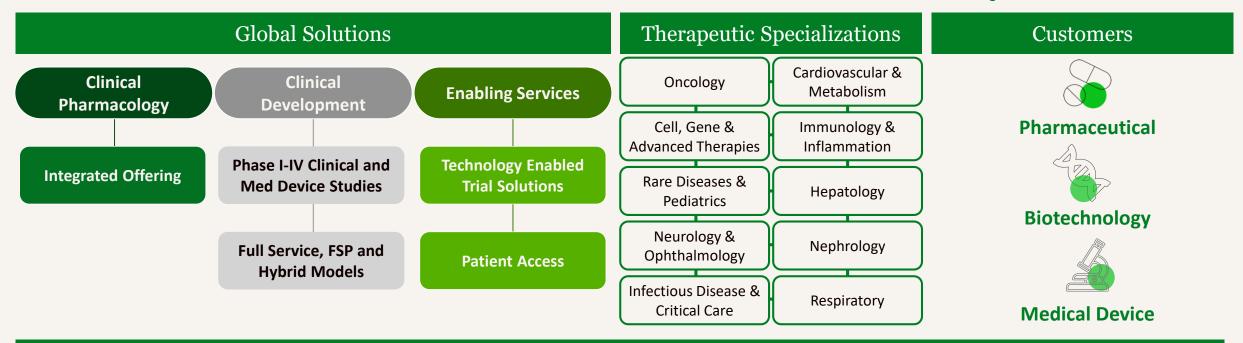
Global Presence with Strength in Key Geographies



Note: Country highlighted light green if it contains a facility or entity; if CRO subcontractor is within a country that contains a facility or entity, shading remains light green.



Fortrea's Businesses & Platform Today

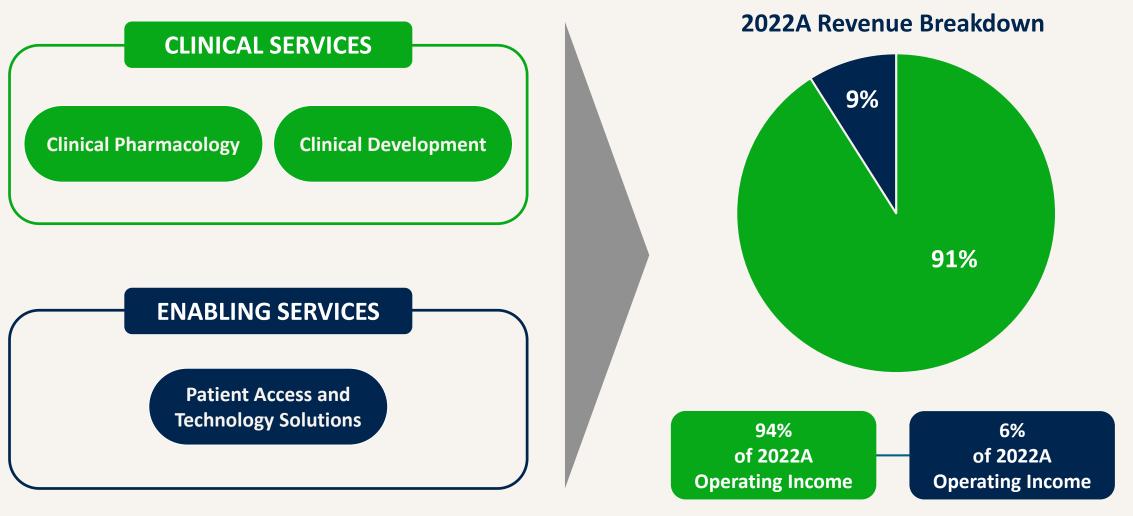


Providing Solutions to Customers Across the Clinical Trial Continuum





Fortrea's Business Segments



Extensive History Across the Development Continuum

Presence Across Development Continuum – Trials Running between January 2017 – December 2021



Source: Internal Company Data. Note: Data includes experience for standalone, full service clinical trial management and functional service provision experiences for phases I-IV. Utilized sites are not necessarily unique sites across phases. Numbers rounded to the nearest hundred.

¹ Multiple/Not Phase Specific. ² Medical Device & Diagnostic unit.



A Culture Focused on Delivering Excellence



2022



2018, 2019, 2020, 2021, 2022



2021, 2022





2021, 2022, 2023 Multiple Awards



2021, 2022

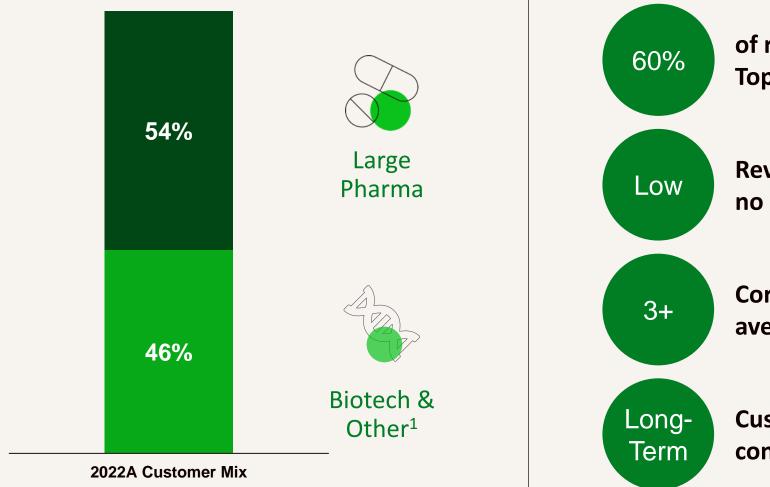


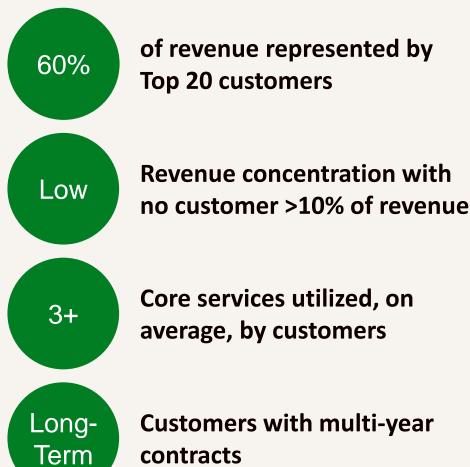
Best Technological Development in Clinical Trials

2018



Diverse Customer Mix Across the Biopharma Landscape

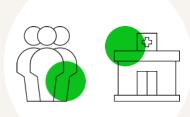




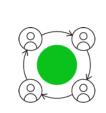
Source: Internal Company Data.

¹ Other includes medical devices.

Discussions with Leaders Indicate the Industry Wants More from CROs







Patients & Sites

- Assure diverse representation
- Reduce burden and complexity
- Sites struggling / New Models emerging
- Funnel to enrollment issues
- Critical staffing needs

Sponsors

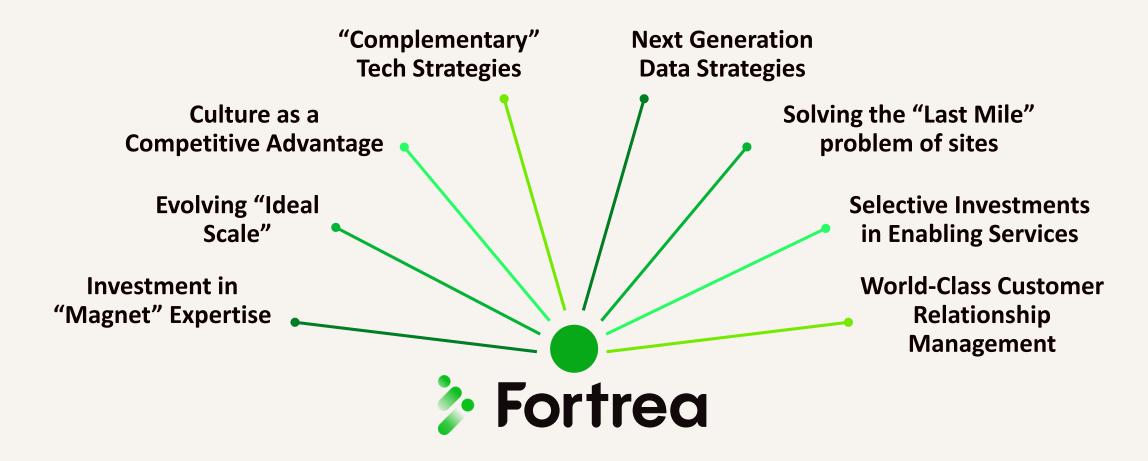
- Need more flexible and agile solutions to support their strategies, competencies and geographic priorities
- Partners who share "ownership" of their products
- Want New Model

CROs & Vendors

- Leverage not compete with innovators
- Next phase of industry transformation
- Want great cultures



Key Strategies to Support Growth and Further Differentiation





Strong Base in Science and Therapeutic Expertise

- Nearly 700 physicians and 1,500 PhDs globally
- Average >100 annual peer-reviewed publications, scientific journal articles, therapeutic webinars, conference podium and poster presentations
- Provide drug development expertise and thought leadership to advisory boards, pharma and biotech product development teams
- Support drug development consulting, scientific advisory boards and FDA Advisory Committees
- Develop new and improved specimen and digital biomarkers, e.g.
 - Non-invasive NASH biomarkers
 - Digital At Home 6-Minute Walk with novel Cardiac Effort measurement

Examples of our Experts

- Board certified Oncology and Internal Medicine
- FDA Reviewer, and Researcher
- Clinical development leader at Biotech and Pharma sponsors

- MD/PhD: Neurology/ Medical Genetics
- Rare Disease, Neuro Development, Gene Therapy expert
- Over 20 years of clinical research experience

- MD/PhD: Cancer biology
- Specialist in Pediatric Neuro Oncology
- Over 20 years clinical development

- Board certified surgeon
- FDA GI and Metabolic Division Reviewer
- Over 25 years clinical development

Further Investment in "Magnet" Expertise



Evolving "Ideal Scale"



Large enough to have **scale and expertise** to advise, design and deliver our customers' programs, projects and partnerships



Employee footprint **strategically balanced throughout the world** with resources in the right places to support customers' strategies



Focused to **strategically invest** in meeting the needs of customers and the trial landscape



Built for more efficient decision making and increased accessibility of key leaders



Culture as a Competitive Advantage

Making Fortrea a great place to work, develop and grow

- Meaningful work
- 360 degree relationships
- Quality interactions
- Career mobility
- Respect for the individual

Early talent development academies driving consistency, quality and career pathing

- Monitoring Excellence Academy Program
- Clinical Team Lead (CTL) Accelerated Development Program
- Project Management Academy
- Internships
- Rotational programs

Investments in process and technology



ASCEND

Young Professional Employee Resource Group



ASPIRE

Asian and Pacific Islander Employee Resource Group



FNABLE

Individuals with disabilities Employee Resource Group



HUMANOS

Hispanic and Latin Employee Resource Group



PRIDE

LGBTQ+ Employee Resource Group



PULSF

Black Employee Resource Group



VERG

Veteran Employee Resource Group



WEN

Women's Empowerment Network

Active Employee Resource Groups



Fortrea's Ecosystem Approach to Data & Technology



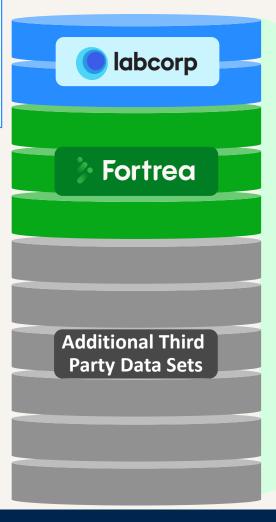
- Growing complexity of study designs, volume of data and endpoints
- Crowded digital and technology landscape
- Study sites burdened with multiple, complex tech, with limited interoperability
- Use of AI/ML growing

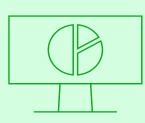
- "Complementary" strategy
- Integrate with industry-leading tech and data providers creating a flexible ecosystem
- Fortrea develops IP where we have unique vantage point and insights
- Bring innovations to sites and customers
- Rooted in AI/ML



Next Generation Data Strategies

Access to data enabled through a strategic agreement between Fortrea and Labcorp





Proprietary Intelligence, Analytics Expertise, Aggregation, Interpretation



Exceptional Insights



Identification of Diverse Sites and Patients

Ability to utilize unique, high value datasets to deliver higher performance



Developing Margin Improvement Programs in 2H'23

Existing Optimization Programs

Inherited Cost Structures 3Q'23 Analyze and Prioritize

Cost Levers

vs Benchmarks

Integrated, executable Improvement
Programs targeted for development 2H'23

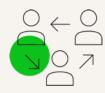


Significant Opportunity to Create Shareholder Value



Leverage Competitive Advantages to Achieve or Exceed Market Growth Rate

- Leverage existing scale, skills and capabilities
- Selective further organic investments to differentiate
- World-class customer relationship development



Improve Margins & Optimize the Business Over the Next 2-3 Years

- Ontinued execution of operational initiatives
- Exit TSAs with fit-for-purpose infrastructure
- ✓ Align SG&A to benchmarks
- Improve workforce productivity & gross margins



Disciplined Strategy to Drive Long-term Growth & Margins

- Positioned for sustained long-term growth
- Investing largely organically in key areas
- Operating within industry leading delivery cost structures



Track Record of Revenue Growth and Margin Expansion

Revenue

Backlog

Adj. EBITDA

\$3.1bn

2022A

\$8.6bn

2022A

\$405mm

2022A

9.5%

2020A - 2022A CAGR

4.7%

2020A - 2022A CAGR

13.1%

2022A Margin

10.2%

2020A – 2022A CAGR (Constant Currency)¹ 1.2x

2022A Book-to-Bill

~320bps

2020A – 2022A Margin Expansion

¹ Constant currency excludes impact from foreign currency exchange rate; 2021 and 2022 financials held at constant 2020 exchange rate for comparison.

Proven Management Team with Extensive **CRO** Industry Experience



Tom Pike Chief Executive Officer & Chairman of the Board





Jill McConnell Chief Financial Officer







Oren Cohen Chief Medical Officer







Mark Morais Chief Operating Officer





Drayton Virkler President, Commercial





Sam Osman President, Enabling Services





Alejandro Martinez Galindo Chief Information Officer







Sandy Kennedy Chief Quality, Regulatory Affairs & Sustainability Officer





Georgina Strickland Chief of Staff, Head of Strategy

Lightship (QUINTILES parexel.



Dave Cooper Chief Administrative Officer





General Counsel





Our Commitment and Approach to Strong Governance and ESG

Governance

Corporate Integrity
Accountable Governance
Transparent Operations
Privacy & Data Security





Environmental

Employee Health & Safety Environmental Health

Achieve Value Creation underpinned by alignment and focus on ESG

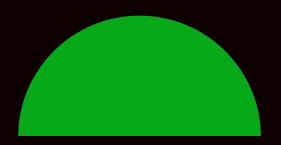


Social

Employee Culture of Respect
Diversity & Inclusion in Clinical Trials
Human Rights & Labor Standards



Our Business







Business Designed to Address Customers' Holistic Needs

CLINICAL SERVICES

CLINICAL DEVELOPMENT

Leading full-service provider of phase I - IV clinical studies with a flexible approach supported by digital and decentralized clinical trial capabilities to serve customers

CLINICAL PHARMACOLOGY

Early-phase solutions supporting studies in normal healthy volunteers, special populations and patient populations

ENABLING SERVICES

PATIENT ACCESS
AND TECHNOLOGY
SOLUTIONS

Comprehensive portfolio of services to optimize patient support, adherence and product access, and technology-enabled clinical trial services





Clinical Services – Scope

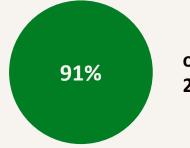
Clinical Development + Clinical Pharmacology



2022 Revenue for segment



2022 Operating Income for segment



of total company 2022 Revenue



of total company 2022 Operating Income

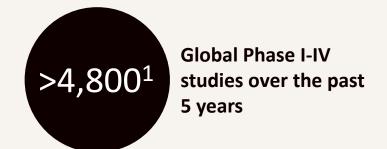


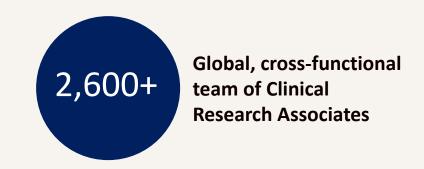
Drove ~450bps
Operating Income
margin expansion
from 2020-2022



- Full-service provider of phase I to IV clinical and medical device studies
- **Dynamic team resourcing models** with agile role-based team structures designed for quick decisions
- Strong *early talent identification programs and academies* to grow the next generation of diverse, cross-functional talent
- Integrated tools enabling trial efficiency, and rapid access to data with unique visualizations
- A foundation of end-to-end risk management practices curated with end in mind and quality-by-design principals







¹ Excludes Clinical Pharmacology

Customer Needs

- Therapeutic expertise, positive recent experience and geographic reach
- Solutions to challenges with patient recruitment, budget pressures/ funding and site staffing challenges
- Flexible and agile solutions
- Innovative partner along the development continuum, able to integrate best-of-breed capabilities

Our Flexible Approach to Meet Customer Needs

Full Service

Global organization with strong APAC footprint



~10,000+ staff in 60+ Countries¹

Multiple disciplines comprehensively support customers across key geographies

Functional Service Provider

Global infrastructure with in-country, regional, on, near and off-shore models



~6,000+ global staff

Targeted integration of experienced personnel bolsters capabilities allowing clients to maintain control and reduce cost

Hybrid

Customer goal-oriented approach of full service with the flexibility of FSP drives efficiencies and enhances sponsor control



Deployed to varying degrees on large portfolios with therapeutic similarities at a global scale

Agile Approach I Customizable Delivery Solutions I Partner to Innovators I Powered by Technology





Our Scaled Capabilities Span All Critical Points of the Clinical Trial Process

Early Engagement

Planning

Start Up

Enrollment

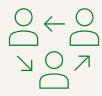
Site Support

Project Delivery

Close Out



















Expanding our Existing Capabilities for the Future

1

Partner of Choice for Sites and Service Providers Data Driven Site Selection and Patient Centric
Recruitment Strategies

Digital and Decentralized
Study Design Expertise

Innovation and Automation



Recognized Leader in Clinical Pharmacology



Strategic partnerships with leading biopharma



Serving broad customer base across pharma and biotech



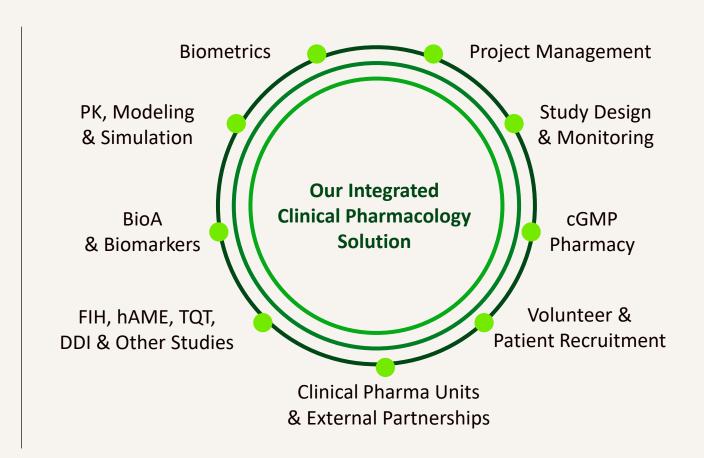
600+ Studies¹: Global Broad Clinical Pharmacology Trial Expertise



Expert Dedicated Resources: Medical, Scientific, Pharmacy, PM, Clinical Monitoring, Biometrics



Top 5 TAs: Oncology, Neuroscience, Endocrinology, Immunology / Infectious Disease, Cardiovascular



Fortrea's Integrated Delivery Platform manages the growing complexity of clinical pharmacology studies



¹ Data reflect Clinical Pharmacology trials running between Jan. 2017 – Dec. 2021. Note: FIH (First-in-human), hAME (Radiolabeled human absorption, metabolism and excretion pharmacokinetics), TQT (definitive QTc / thorough QT), DDI (Drug-drug interaction),

Our Differentiation in Clinical Pharmacology

First in Human Expertise

Dedicated Expert Clin Pharm Resources

Early Access to Patients & Special Populations

External Site Network

cGMP **Pharmacies**

Radiolabeled **Human AME** Leaders

Partnerships NHS Health

Education England Leeds, Liverpool, St. George's

Wisconsin, Texas, Texas A&M, LECOM

Quality Failure Modes & **Effects Analysis Bedside Data Capture**

Precision, quality and safety are key to everything we do



Phase I Facilities Equipped for Flexibility, Safety and Quality

Fortrea's Phase I Facilities



Madison, WI 72 Beds



Dallas, TX 100 Beds



Daytona, FL 72 Beds



Leeds, UK 100 Beds

Investment in New State-of-the-Art Phase I Leeds Facility











Total Square Footage

Pharmacy Preparation High-Visibility Beds Laboratories



Solar panel energy generation (per annum)



Fit-for-Purpose Floors



Recent Investments Build on our Strengths in Clinical Pharmacology



Capacity Expansion

- State of the art new facility at Drapers Yard, Leeds, UK
- Expansion of existing clinics



Medical and Scientific Capabilities

- Medical and Scientific expertise
- PK modelling & simulation
- cGMP Pharmacy
- Mortara Surveyor telemetry, Pulmonary Function Tests, Fibroscan



Operational Excellence

- "Project Fusion" site agnostic program and project planning, resourcing and management from protocol concept to published CSR
- Proactive quality
- Optimizing delivery in hybrid study designs through Fortrea's clinics combined with expanded global network



Technology and AI

- Optimized utilization of bed space through integrated tech and AI in clinic scheduling
- Implemented leading bedside data capture technology
- Digital strategy improving volunteer recruitment experience



Enabling Services – Scope



Assembled a number of technology and commercial assets over recent years



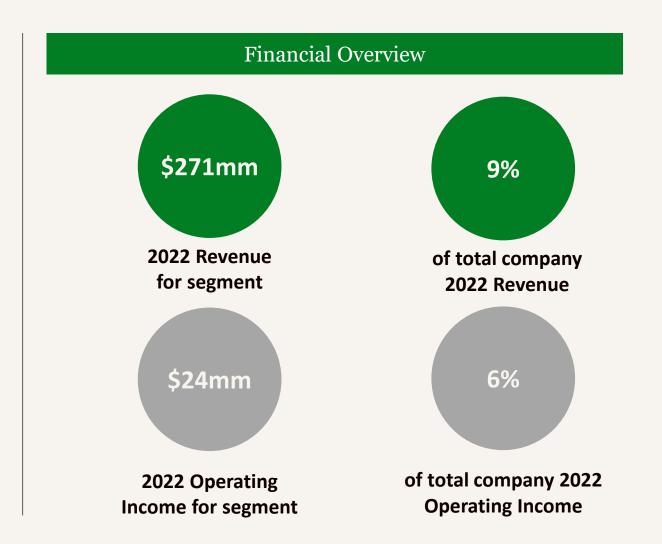
Bringing these together in a new segment presents the opportunity to optimize for growth and margin improvement



'Best Alone, Better Together'

Standalone, build best in class offerings

Support Fortrea Clinical Development through innovation and better delivery





Enabling Services



Technology Solutions

Products that support critical decision points in the lifecycle of customers' assets

endpoint™ streamlines trial supply methods offering patient randomization and drug supply management capabilities

Direct-to-patient technology that provides comprehensive Decentralized Clinical Trial (DCT) capabilities with seamless integrations in support of the full service platform

Fortrea's suite of analytics dashboards enables pharma and clinical trial partners to rapidly comply with evolving regulatory directions

Patient Access Solutions

Comprehensive portfolio of tools and services to optimize patient support, product access and ongoing adherence

Co-pay, reimbursement and affordability assistance tailored to meet patient needs

Non-commercial specialty pharmacy fulfillment for manufacturersponsored free-goods programs

Real time analytics that provide customers with actionable insights about their brand uptake and the patient journey



endpoint™ Trial Solutions





600+ **Global Employees**

90+ **Countries**





66,000+ Sites

1,700+ **Studies Supported**





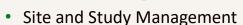
400,000+

Patients Managed Global Offices

Existing Solutions

The core of endpoint™ RTSM solution Configurable | Flexible | Best-in-Class





- Subject Management
- Randomization
- Trial Logistics
- Integration
- Data/Analytics



- Portfolio level optimization
- **Drug Supply Management**
- Temperature excursion management
- Integrations with >4,000 drug depots

Future Offerings

- Centralized technology platform at the core of clinical trials
- **Enable SaaS Capabilities to** leverage endpoint's™ platform flexibility
- Use cloud infrastructure to leverage AI, ML, NLP and scalable data for analytics and predictive insights



- Cloud-based data aggregation platform
- Enables governance, oversight and trial insights for subject and supply management



Patient Access Solutions



Patient Access Program

- 1,800+ patient support team members
- Patient-centric case management, insurancerelated research, claims and billing assistance, and insurance counseling



Non-Commercial Specialty Pharmacy

Specialty pharmacy distribution of no co-cost medication to patients, alongside prescription coordination and fulfillment





Clinical Services

 24/7 experts support patients to start and stay on therapy, answer questions and guide medication decisions



Co-Pay and Affordability Assistance

Connect patients to products with customized solutions including PAP, co-pay and coverage navigation assistance

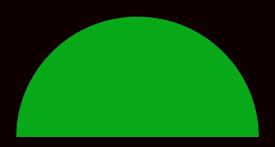


Field Reimbursement

- On demand support from field reimbursement experts
- On-site assistance with payer-related matters such as billing, coding, and product training and education



Commercial Overview





Diverse Customer Mix with Broad Use of Services

Customer #	Glo	Enabling		
	Clin Pharm	Full Service	FSP	Services
1	\bigcirc	\bigcirc	\bigcirc	\bigcirc
2	\bigcirc	\bigcirc	\bigcirc	\bigcirc
3	\otimes	\bigcirc	\bigcirc	-
4	\odot	\bigcirc	\bigcirc	\odot
5	\otimes	\bigcirc	\bigcirc	\odot
6	-	\bigcirc	\bigcirc	-
7	-	\bigcirc	\bigcirc	\odot
8	-	\bigcirc	\bigcirc	-
9	-	\bigcirc	\odot	\odot
10	\odot	\bigcirc	\odot	-
11	\otimes	\bigcirc	\odot	-
12	-	\bigcirc	\odot	-
13	\odot	\odot	\odot	\otimes
14	-	\otimes	\odot	\odot
15	\otimes	\odot	\odot	\otimes

Fortrea's Opportunities

- Increase share of wallet with existing customers
- Better leverage client base in Clin Pharm and Enabling Services
- Add new customers
 (increase share with biotech, add large pharma partnerships)
- Increase win rate with differentiation and team sell



Momentum in Key Therapeutic Areas

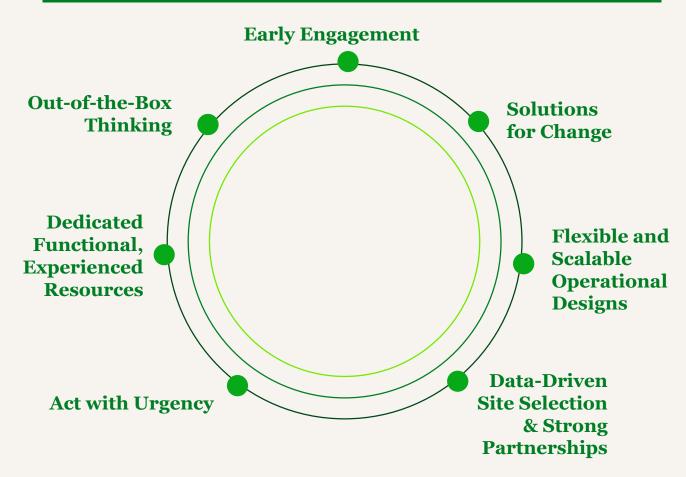
Significant Success in Oncology







Why Customers Partner with Fortrea in Oncology and Other Therapeutic Areas





Demonstrated Experience and Commercial Nimbleness

Proven Solutions For Leading Pharma Partnerships



Full Service

- Top 10 biopharma with partnership that has evolved over 9 years
- Evolved partnership and resources with the customer's strategy as they underwent growth and internal management changes



FSP

- Top 10 biopharma with a relationship that spans 15 years
- Flexible and agile structure to support 1400+ clinical resources across 50 countries



Clinical Pharmacology

- Top 15 biopharma with over 15 year relationship
 - Active portfolio with more than 80 studies, #1 CPS customer for more than 10 years, developed external site model to support portfolio evolution

Adaptability For Biotech Partners



Sole Source

- European biotech with a pipeline of molecules for the treatment of solid tumors and hematologic malignancies
- Multi-year engagement with Fortrea, building from a single award to sole source provider



Early Engagement

- China biotech startup with multi-study engagement, taking compound from Ph I to Ph IIA
- Local to global study through established trust across customer organization levels



Portfolio Expansion

- Largest biotech by market value in China, with broad pipeline portfolio
- Dedicated and assigned resources to support the studies with strong collaboration across teams

Dedicated Client Teams

Cultural Alignment Flexible & Agile Delivery Model

Trusted & Transparent Partner

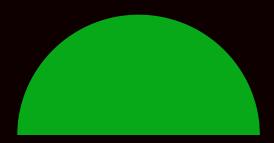
Translating
Challenges
Into
Solutions

Early
Engagement
and
Partnership

Deep
Therapeutic
& Scientific
Expertise

Local
Presence
with Global
Capabilities

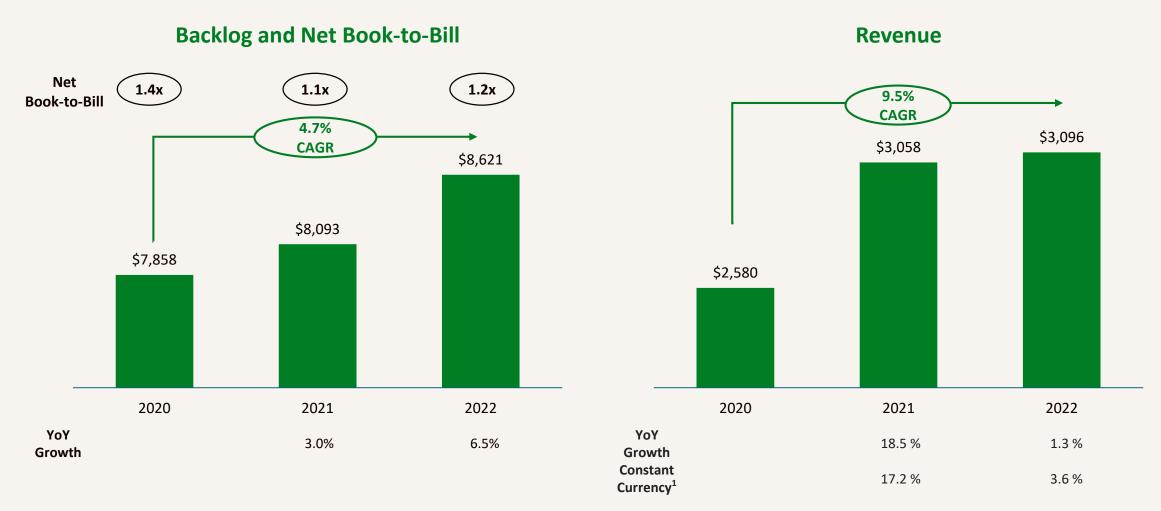
Financial Overview





Strong Track Record of Backlog & Revenue Growth

(\$ in millions)



¹ Constant currency excludes impact from foreign currency exchange rate; 2021 and 2022 financials held at constant 2020 exchange rate for comparison.



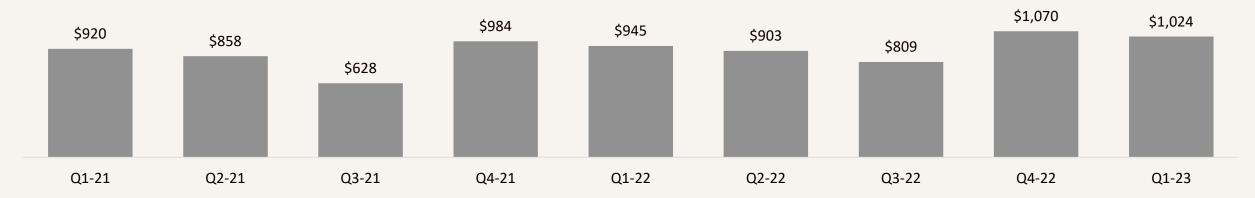
Quarterly Backlog and Net Orders

(\$ in millions)

Ending Backlog by Quarter



Quarterly Net New Business¹

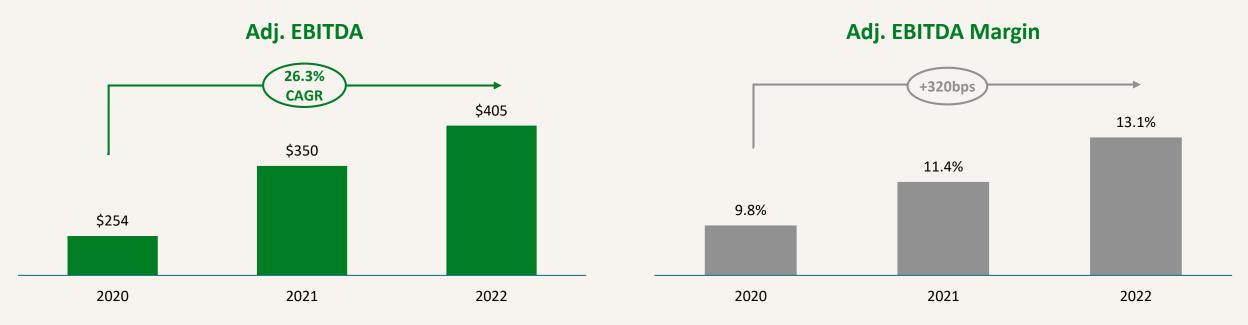


¹Figures do not include the CTTS adjustment.



Track Record of Significant Margin Expansion

(\$ in millions)





Operational efficiencies driven by process improvement initiatives



Leveraging global footprint to enable labor arbitrage



Focus on talent development to enable key roles succession internally



Q1 Performance Update

Three Months Ended March 31,

(\$ in millions)

	2023
Total Revenue	\$764
% YoY Growth	(1.9%)
Total Direct Expense	(636)
% of Revenue	83.3%
Total Contribution Profit	\$128
% Gross Margin	16.7%
SG&A	(78)
% of Revenue	10.2%
D&A and Other	(24)
Operating Income	\$26
% Margin	3.4%
Adjusted EBITDA	\$57
% Margin	7.5%

- A Revenue: (1.9)% YoY; (1.3)% YoY Constant Currency¹
 - Q1 is historically the lowest revenue quarter due to the seasonality of the business
 - Decline primarily driven by FSP contract loss in Q1'22
 - Slower backlog conversion rate impacted by continued staffing challenges at investigator sites and increased times to fill recruitment in certain therapeutic areas (primarily respiratory) and select geographies
- B Adj. EBITDA: 7.5% of revenue
 - Q1 historically lowest margin quarter due to seasonality
 - Loss of operating leverage on lower revenue base
 - Provision for credit losses on certain biotech receivables

¹ Constant currency excludes impact from foreign currency exchange rate; 2021 and 2022 financials held at constant 2020 exchange rate for comparison.

Q1'23 & 2022A LTM Adjusted EBITDA

(\$ in millions)	Trailing Twelve Months Ended March 31,	Year Ended December 31,	
	2023	2022	
Adjusted EBITDA:			A Other: Includes acquisition and disposition-
Historical net income	178	193	related costs, COVID-19 related costs,
Provision for income taxes	43	44	Ukraine/Russia conflict costs, retention bonuses
Foreign exchange gain	11	1	and other costs. Refer to Form 10 for additional
Depreciation and amortization	92	93	disclosure.
Goodwill and other asset impairments	10	10	anseres and c
Restructuring and other charges	22	31	
Stock based compensation	26	25	B Cost Allocations: The Labcorp corporate
A Other	6	9	overhead costs that were allocated to Fortrea.
Adjusted EBITDA	387	405	
B Labcorp corporate cost allocations	67	71	Standalone Costs: The expected, primarily
c Standalone costs	(45)	(45)	administrative, standalone costs for Fortrea to
Standalone Adjusted EBITDA	410	431	operate as a stand-alone business.



Capital Structure & Capital Allocation

(\$ in millions)

Pro Forma Capitalization as of March 31, 2023

Pro Forma Total Debt	\$1,6101		$\langle \rangle$	Conservative balance sheet with opening
Deferred Financing Costs	30		\bigcirc	leverage in line with peers
Cash and Cash Equivalents	(120)			
Pro Forma Net Debt	\$1,520		\bigcirc	Flexible capital structure to support capital allocation priorities
TTM Adj. EBITDA / TTM Standalone Adj. EBITDA	\$387	\$410		Focus on organic / internal investments:
Pro Forma Total Debt Leverage Ratio	4.2x	4.0x	\bigcirc	selective investments in key therapeutic areas and geographies

3.7x



Pro Forma Net Debt Leverage Ratio

3.9x

¹ Expect total debt to consist of borrowing under senior secured term loan facilities and senior secured notes, as well as an expected \$450mm senior secured revolving credit facility.

Key Investment Highlights

1 Decades of experience and history as a leader in the attractive global research market

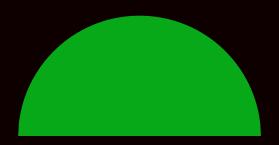
2 Large, global and diversified customer base with long-term relationships



- 3 Select investments in differentiation on top of comprehensive service offerings
- 4 Multi-faceted growth and margin improvement strategy will drive shareholder value
- 5 Attractive financial profile with a history of revenue growth and margin expansion
- 6 Leading management team with extensive CRO industry experience and leadership skills



Appendix -Reconciliations





Adjusted EBITDA Reconciliation (Non-GAAP)

(\$ in millions)	TTM Ended March 31,	ed March 31, Three Months Ended March 31,			Years Ended December 31,	
	2023	2023	2022	2022	2021	2020
Adjusted EBITDA:						
Net income (loss)	\$177.8	\$17.4	\$32.5	\$192.9	\$98.0	\$(359.2)
Provision for income taxes	42.8	3.7	5.0	44.1	38.4	27.0
Foreign exchange gain (loss)	10.7	5.5	(4.3)	0.9	(20.2)	18.8
Other, net	(2.1)	(0.6)	(0.5)	(2.0)	(1.9)	(0.8)
Depreciation and amortization ¹	91.9	22.8	23.6	92.7	166.3	119.0
Goodwill and other asset impairments ²	9.8	-	-	9.8	-	405.7
Restructuring and other changes ³	22.1	1.2	9.6	30.5	20.7	11.0
Stock based compensation	25.9	6.7	6.2	25.4	27.5	23.1
Acquisition and disposition-related costs ⁴	3.9	-	-	3.9	3.7	0.2
COVID-19 related costs ⁵	-	-	0.1	0.1	5.7	3.5
Ukraine/Russia conflict costs ⁶	0.8	-	0.5	1.3	-	-
Retention bonuses ⁷	0.2	-	0.1	0.3	10.1	-
Other	3.6	0.4	2.0	5.2	1.5	5.5
Adjusted EBITDA	\$387.4	\$57.1	\$74.8	\$405.1	\$349.8	\$253.8

Note: Reconciliation notes on following page.



Reconciliation Notes

- 1) Amortization of intangible assets acquired as part of business acquisitions. In the fourth quarter of 2020, the Company announced a rebranding resulting in an acceleration of the amortization of acquired trade names impacting amortization for the years ended December 31, 2021 and 2020.
- 2) During the first quarter of 2020, the Company determined that certain goodwill was impaired. These charges were triggered by the economic conditions resulting from the COVID-19 pandemic.
- 3) Restructuring and other charges represent amounts incurred in connection with the elimination of redundant positions within the organization in connection with our process improvement initiatives and acquisitions or dispositions of businesses by the Company.
- 4) Acquisition and disposition-related costs include due-diligence legal and advisory fees, retention bonuses and other integration or disposition related activities.
- 5) Costs related to incremental operating expenses incurred as a result of the COVID-19 pandemic.
- 6) Due to the Russia and Ukraine crisis and economic sanctions, the company incurred incremental costs and determined that certain receivables and long-lived assets related to its Russia and Ukraine operations were impaired.
- 7) Due to the current tight labor markets driven by the impacts of the COVID-19 pandemic demand on healthcare professionals, the Company implemented a targeted retention program for a select group of positions experiencing higher than normal turnover.



Adj. EBITDA to Standalone Adj. EBITDA Reconciliation

(\$ in millions)	TTM Ended March 31,	Three Months Ended March 31,		Years Ended December 31,		
	2023	2023	2022	2022	2021	2020
Adjusted EBITDA	\$387.4	\$57.1	\$74.8	\$405.1	\$349.8	\$253.8
Cost Allocations ¹	67.4	10.3	14.0	71.1	44.0	48.5
Standalone Costs ²	(45.0)	(11.3)	(11.3)	(45.0)	(45.0)	(45.0)
Standalone Adjusted EBITDA	\$409.8	\$56.1	\$77.5	\$431.2	\$348.8	\$257.3



¹ The Labcorp corporate overhead costs that were allocated to Fortrea.

² The expected, primarily administrative, standalone costs for Fortrea to operate as a stand-alone business.

Operating Income, Net Income and Adjusted EBITDA (Non-GAAP) Margin

(\$ in millions)	TTM Ended March 31,	Three Months Ended March 31,			Years Ended December 31,		
	2023	2023	2022	2022	2021	2020	
Revenue	\$3,081.3	\$764.2	\$779.0	\$3,096.1	\$3,057.5	\$2,580.3	
Operating Income	\$229.2	\$26.0	\$32.7	\$235.9	\$114.3	\$(314.2)	
Operating Income Margin (%)	7.4%	3.4%	4.2%	7.6%	3.7%	NM	
Net Income	\$177.8	\$17.4	\$32.5	\$192.9	\$98.0	\$(359.2)	
Net Income Margin (%)	5.8%	2.3%	4.2%	6.2%	3.2%	NM	
Adjusted EBITDA	\$387.4	\$57.1	\$74.8	\$405.1	\$349.8	\$253.8	
Adj. EBITDA Margin (%)	12.6%	7.5%	9.6%	13.1%	11.4%	9.8%	



Segment Operating Income Margin

(\$ in millions)	TTM Ended March 31,	Three Months Ended March 31,		Years Ended December 31,		
	2023	2023	2022	2022	2021	2020
Clinical						
Segment Revenue	\$2,810.3	\$692.1	\$707.2	\$2,825.4	\$2,763.5	\$2,291.2
Segment Operating Income	\$396.6	\$58.5	\$75.3	\$413.4	\$339.5	\$232.3
Segment Operating Income Margin (%)	14.1%	8.5%	10.6%	14.6%	12.3%	10.1%
% of Total Operating Income	94.7%	96.1%	94.1%	94.4%	89.7%	81.7%
Enabling Services						
Segment Revenue	\$271.0	\$72.1	\$71.8	\$270.7	\$294.0	\$289.1
Segment Operating Income	\$22.1	\$2.4	\$4.7	\$24.4	\$39.0	\$52.1
Segment Operating Income Margin (%)	8.2%	3.3%	6.5%	9.0%	13.3%	18.0%
% of Total Operating Income	5.3%	3.9%	5.9%	5.6%	10.3%	18.3%

